

4th Offshore Support Vessels Summit

14th – 15th March 2012, Singapore



Defining New Markets and Developing Technologies

WHY YOU CANNOT MISS THIS EVENT

This leading event analyses **new markets** and **latest cutting-edge technologies** in the offshore shipping industry. The conference will also examine the challenges presented by operations in deeper waters. Leading shipping and industry figures will convene to share their thoughts and experiences on current matters and factors affecting the industry and new opportunities which have arisen. You will also be awarded the opportunity to meet with industry vendors with respect to streamlining shipping operations by implementing the latest technologies.

WHAT'S NEW ON THE AGENDA FOR 2012

Throughout the 2 days you will have the opportunity to hear from your industry peers and:

- **Discover** a ship owners perspective on the new designs of OSVs
- **Understand** new market developments in the offshore support industry
- **Analyse** the latest impact of offshore wind operations on the sector
- **Hear** about the latest environmental issues facing Offshore Support Vessels
- **Consider** condition monitoring of Offshore Support Vessels
- **Learn** about arbitration practice and procedure in the offshore industry
- **Determine** solutions to the shortage of qualified crew

WHO WILL ATTEND?

All ACI's events attract a targeted group of senior level researchers and decision-makers from industry. **Our meetings are strictly end-user focussed.** Only a select group of companies are invited to sponsor the event – to ensure the emphasis is on the industry participants, and making sure our delegates have a valuable and positive experience.

Delegates will be drawn from **ship owning and management companies** and include;

- **Operational and Technical Directors**
- **Fleet Directors**
- **Vice Presidents**
- **General Managers**
- **Managing Directors**

THIS EVENT IS CO-LOCATED WITH:



ACI's meetings offer the perfect opportunity to discover the latest updates and to discuss your own challenges and solutions with your peers through an interactive and informative 2 day programme.

OPPORTUNITIES TO MEET YOUR TARGET AUDIENCE

Companies can gain direct access to our senior level audience and have an increased level of visibility through branding and networking at the conference. For information on available sponsorship and commercial opportunities, please contact **Jean-Jacques Hermans** on +44 207 981 9800 or email jhermans@acieu.net

For more info or to register for this exclusive event, contact Melanie Mulazzi
By calling +44 (0) 207 981 2504 or Emailing mmulazzi@acieu.net
Website: www.acius.net

Exclusive Panel of Speakers Includes:

George Horsington,
General Manager,
Swire Pacific Offshore

Venkatraman Sheshashayee,
Executive Director/Chief
Operating Officer, **Jaya Holdings**

Ajay Chitnis,
Head of Training,
Great Offshore

Steven Randall,
General
Manager/Director,
Shipowners Asia

Rutger Bierman,
Deputy Managing
Director/
DP Master Mariner,
London Offshore Consultants

Olivier Daniel,
Newbuilding Managing
Director,
Bourbon Offshore

Rasmus Stute,
Head of Department
Offshore Service
Vessels, Ship
Newbuilding Division,
Germanischer Lloyd

Kjell Goran Gauksheim, COO,
Nordic Maritime

This event is run in
conjunction with:

The 12th edition of



Shipbuilding & Marine • Workboat • Offshore

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DAY ONE: 14th March 2012

08.00	Registration and Coffee	
09.00	CHAIRMAN'S WELCOME Arun Kr. Dev, Director, NUMI-Singapore	13.40
	NEW MARKET DEVELOPMENTS	
09.10	KEYNOTE ADDRESS DEVELOPMENTS IN THE ASIA PACIFIC, BRAZIL AND OTHER NEW TERRITORIES	14.00
	<ul style="list-style-type: none"> Market conditions in the Asia Pacific Analysing market conditions in Brazil Analysing the Alaskan Arctic region Investing opportunities in the expanding offshore market 	
	Venkatraman Sheshashayee , Executive Director/Chief Operating Officer, Jaya Holdings	
09.50	CONFERENCE PRESENTATION GROWTH OF OFFSHORE WIND OPERATIONS	
	<ul style="list-style-type: none"> Increase in demand for vessels for wind turbine operations Challenges facing vessels in the maintenance and installation of wind turbines Is the offshore wind energy sector growing too fast? The future of the wind turbine industry 	
	Rasmus Stute, Head of Offshore Service Vessels, Ship Newbuilding Division, Germanischer Lloyd	
10.30	Morning Refreshments & Exhibition Showcase	
11.00	CONFERENCE PRESENTATION OSV OPERATIONS IN HARSH ENVIRONMENTS	
	<ul style="list-style-type: none"> Analysing the operational and geographical challenges for OSV's Improving standards of operation The uptake required in the performance of OSV's as they face tougher terrain 	
	Kjell Goran Gauksheim, COO, Nordic Maritime	
	OPERATIONAL ISSUES AND SAFETY	
11.40	CONFERENCE PRESENTATION CONFRONTING THE SKILLED CREW SHORTAGE IN THE OSV INDUSTRY	16.00
	<ul style="list-style-type: none"> An overview of the OSV labour industry Improving standards of operation How to solve the skills shortage and attain skilled crew Retaining and training personnel. Current and future training techniques 	
	Ajay Chitnis, Corporate Head - Human Resources, Administration And Training, Great Offshore	
12.20	Lunch	17.00 17.10

KEYNOTE ADDRESS

13.40 – 15.00

What is to come for the Shipping Industry? Short & Medium Term Outlook

Mehernosh Shroff, CEO & Chief Engineer, **Seaworthy Shipping**

PANEL DISCUSSION

- Analysis of the key issues that the shipping industry faces today
- What can be understood from the current Asian market?
- What assumptions can be made looking at the global market as a whole?

PANELLISTS:

- Adonis Violaris, Group Marketing & Head of Communications, **Bernhard Schulte**
- Satnam Singh Kumar, Managing Director, **V.Ships**
- George Horsington, General Manager, **Swire Pacific Offshore**.
- Venkatraman Sheshashayee, Executive Director / Chief Operating Officer, **Jaya Holdings Limited**

Regulatory Response

- Addressing the contributing factors that have led to change
- What can the shipping industry expect from the various regulatory bodies in the future?

Afternoon Refreshments

CONFERENCE PRESENTATION

INSURING OSV'S IN CHANGING ENVIRONMENTS

- An update of global marine insurance
- Insuring OSV's as they face tougher terrain and deeper seas causing more damage
- Identifying and mitigating risk
- Developers and designers need to consult insurers from the outset

Jeremy Slater, Underwriter , **Shipowners Asia**

"Interactive" ROUNDTABLE DISCUSSIONS

Topics to be covered include:

TABLE 1: EXPLORING THE CHALLENGES TO FINANCING IN THE CURRENT ECONOMIC CLIMATE

CHAIR: Joachim Skorge, Managing Director, **DNB NOR Markets**

TABLE 2: ADVANCEMENTS IN SATELLITE COMMUNICATIONS SYSTEMS

CHAIR: Jerry Ling, Manager , **Marine Technologies**

Roundtable Summary

Chairman's Summary & End of Day One

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08.30 Registration and Coffee

DAY TWO: 15TH March 2012

09.00 CHAIRMAN'S OPENING ADDRESS

Arun Kr. Dev, Director, NUMI-Singapore

TECHNOLOGIES AND DESIGNS OF THE CONTEMPORARY OSV

09.10 KEYNOTE ADDRESS

SHIPOWNER'S PERSPECTIVE: THE DESIGN OF A NEW GENERATION OF SHIPS

- Analysing new developments in the design of offshore support vessels
- Cutting edge technical requirements
- Advances in auto-pilot systems

Motion control requirements

George Horsington, General Manager,

- Swire Pacific Offshore

09.50 CONFERENCE PRESENTATION

ENERGY CONSUMPTION MODIFICATIONS

- More energy efficient OSV's are being designed for the market.
- The reduction of fuel consumption.
- LNG-fuelled offshore support vessels.
- The increased capacity of on-board energy recovery systems.

Transforming OSV's operational profile

- Olivier Daniel, Newbuilding Managing Director, Bourbon Offshore

10.30 Morning Refreshments

11.00 CLINIC SESSION

OFFSHORE MOCK ARBITRATION

- Description of arbitration practice and procedure in the Offshore Industry
- Arbitration versus High Court; advantages and disadvantages

A mock arbitration in the context of a collision between a semi-submersible rig owner/Operator and offshore supply vessel and respective liability for damage to the rig under the Supplytime knock-for-knock provisions

Mark O'Neil, Partner, Reed Smith LLP's Shipping and Offshore Group

12.30 Lunch

13.50 CONFERENCE PRESENTATION

DYNAMIC POSITIONING DEVELOPMENTS

- The developments in dynamic positioning
- DP systems in relation to station keeping
- The increased reliance on computer-controlled systems
- DP training techniques and courses
- The future of dynamic positioning

Rutger Bierman, Deputy Managing Director, London Offshore Consultants

CONFERENCE PRESENTATION

EFFICIENCY IN ENGINE AND PROPULSION SYSTEMS

- Investing in LNG propulsion
- Optimal custom-designed propulsion solutions
- Safety and propulsion systems
- Optimising operations

Efficient and Reliable Propulsion Systems for Offshore Support Vessels

Stefan Mueller, Director, Tognum

15.10 Afternoon Refreshments

15.40 CONFERENCE PRESENTATION

CONDITION MONITORING OF OFFSHORE SUPPORT VESSELS

- Why CBM for offshore support vessels ?
- CBM will change your fleet operations and maintenance strategy: How will you cope and benefit ?

How to implement CBM onboard offshore support vessels ?

Harry Strikwerda, Managing Director, Oliveira Hydro, Marine & Shipping

16.20 CONFERENCE PRESENTATION

CRITICAL MACHINERY AFFECTING THE DESIGN PROCESS

- Performance and operational considerations
- Analysing the different kinds of configuration systems
- Investigating all the functional requirements of each system

Arun Kr. Dev, Director, NUMI-Singapore

17.00 Chairman's Summary

17.10 End of Conference

18.00 Drinks Reception

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5 EASY WAYS TO REGISTER

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TERMS AND CONDITIONS

How to Register

Registrations must be received in writing or electronically at our secure web site. Please complete and mail or fax a copy of registration form with a cheque or credit card number. Fee includes program materials, continental breakfast, networking luncheon and refreshments.

Payment

Payment must be received within five business days of returning the signed contract. After receiving payment a VAT receipt will be issued. If you do not receive a letter outlining details two weeks prior to the event, please contact the Conference Co-ordinator at ACI Europe Ltd.

Discounts are available for multiple/group bookings. Please call +44 20 7981 2504 for more information

Cancellations

Substitutions are welcome up to 24 hours prior to the event. Cancellations must be received in writing no less than 3 weeks prior to the start of the conference; a full credit voucher towards a future ACI conference will be issued. Any cancellation received less than 3 weeks prior to the start of the event shall be deemed to be a breach of this contract by client, and accordingly, no credits will be given. Cancellations must be received in writing by mail or fax three weeks before the conference. Thereafter the full conference fee is payable. If for any reason ACI Europe Ltd decides to amend, cancel or postpone this conference, the conference fee will not be refunded. Furthermore, ACI Europe Ltd will not be responsible for covering airfare, hotel or other costs incurred by registrants. In the event that ACI Europe Ltd cancel or postpone the event, ACI Europe Ltd reserves the right to transfer this booking to another conference to be held in the following twelve months, or to provide a credit of an equivalent amount to another conference within the following twelve months. The construction, validity and performance of this agreement shall be governed in all respects by the laws of England to the exclusive jurisdiction of whose courts the Parties hereby agree to submit.

About ACI

ACI, a UK owned company, have been running successful conferences for the last 14 years in the USA. Headquartered in Chicago with offices all around the States, they run forums in varied fields and are market leaders in Healthcare business conferences. Opening their European head office at the end of 2005, they have expanded rapidly and are launching a series of events covering emerging markets, the maritime industry and now the pharmaceutical industry.

Venue:

Marina Bay Sands
Sands Expo and Convention Centre
10 Bayfront Avenue
Singapore 018956
Tel: +65 6780 4648

The cost of accommodation is not included in the event fee. Preferential rates will be arranged with or near the event venue, and all confirmed delegates will be given details of how to book accommodation at this rate in due course.

Prices and Payment Information

Conference (Includes Documentation Packet)	14 th and 15 th March 2012	£1,495
Documentation Packet	Copies of all conference proceedings	£395 (+ £25 p&p)

Documentation Packet Available

You can purchase the **Offshore Support Vessels** papers at just £395 (+ £25 p&p). Simply tick the box on the booking form, send it with payment and your copy will be on its way to you after the meeting. This important manual will be a source of invaluable reference for the future.

Discounted Registrations

Members and customers of all supporting organisations are entitled to a 15% discount off their conference package.

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